ENGAGING YOUNG MEN IN THE INFORMAL SECTOR

Transform/PHARE Côte D'Ivoire

DIDIER









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Project Scope

IDEO.org partnered with PSI to apply human-centered design to engage and promote the dialogue among young men working in the informal sector and their partners about contraception and family planning.

With funding from USAID, this work is part of Transform-PHARE, a five-year (2014-2019) multiple award IDIQ designed to infuse innovative practices from a range of disciplines into USAID-supported SBCC. It emphasizes creative thinking, exceptional design and high-quality production and implementation.



| SECONDARY RESEARCH | SACRIFICIAL CONCEPTS | INSPIRATION RESEARCH | IDEATION I THE FIELD |
|-----------------------|-------------------------|-------------------------|-------------------------|
| SAN FRANCISCO | | ABIDJAN | |
| OCTOBER 2017 | | NOVEMBER 20 |)17 |







ourfieldwork



ABDJAN

Abobo + Marcory + Treicheville *November 7-18, 2017*



Where we were







MARC

zero

Collaboration with PSI CI team







Qualitative in-depth individual and group interviews + observations

Who we spoke to



Individual interviews





HONICA HONICA PLAYS WTRACK TEAMER

TALIA

HARELEM

Group interviews





Co-creating with youth

RL







FAIS LA FÉTE SANS ARRÊT! FAIS LA FÊTE SANS REGRET!

Trying out new ideas in the field







L'adc penc qui p (Sprii néce mani choix

avers and



Influencer la Santé Sexuelle Et Reproductive des Jeunes Urbains Grace





RENCONTRE DE CONCERTATION SUR LA SANTÉ SEXUELLE ET REPRODUCTIVE DES ADOLESCENTS ET DES JEUNES (SSRAJ) EN CÔTE D'IVOIRE PAGE 9 V



Analyse de la demande de PF auprès des adolescents

Atelier : Santé sexuelle et reproductive des adolescents et des jeunes 16 novembre 2016

Desktop Research & Interview with Experts Ruti Levtov, Callie Simon, Tim Shand, and Ahna Suleiman





0

WHAT WE LEARNED





 \bigcirc

insights



Having more sex is young men's number one goal.

Young men working in the informal sector spend a good part of their resources on women. Sex is a focal point in their lives, and bragging rights amongst friends are major motivators.



- Young men in Sub-Saharan Africa are motivated to engage in sexual relationships to gain sexual experience, to achieve sexual satisfaction and to enhance social status. (Calves et al. 1996)
- Multiple sexual partners symbolizes virility, which is highly valued culturally (Meekers et al. 1997)









"I like to listen to the older boys in my neighborhood talk about girls. They have a lot of experience."

– YOUNG MAN, 16

"Boys have a lot of questions about girls. They want relationship advice— how to please their girlfriend, how to present their girlfriend to their parents."

- YOUTH LEADER



Growing up among unspoken expectations, no one is equipped to talk about sex.

A worried mother might quietly slip a condom in her son's backpack or ask questions about her daughter's stomach pains if she suspects unplanned pregnancy. But no one is talking. In a culture of silence, teenagers enter sexual life unequipped to have conversations about intimacy, needs, and sex health.



- Parental monitoring, including parents and children living in the same house and parents communicating with children, is a predictor of a child's sexual behavior in Côte d'Ivoire. For instance, parental disapproval of pregnancy is associated with both young men and women delaying the age at which they first have sex. (Babalola 2005)
- 7.6% of youth in Côte d'Ivoire report speaking with parents about abstinence. (Babalola 2005)





"My mother is a nurse, but I would never talk about [sexual health] with her. I'm afraid of her!"

- YOUNG MAN, 16

"We can't teach them about condoms. We would be incentivizing promiscuity." – FATHER



Young men emulate their bachelor bosses, but dream of a traditional future.

Many young men working in the informal sector come from rural families who are first generation in Abidjan. Unable to relate to their parents' traditions, young men's attitudes toward sex and relationship are being shaped by their bosses, older men who are hustling in the informal economy. But these role models don't reflect what they truly aspire in adulthood — a traditional family, just like their parents.



- Abidjan assumed an influx of migrants from both rural Côte d'Ivoire and neighboring countries in the late 1980s, and now the urban population of the country is larger than the rural population. (World Bank Urbanization Report 2015)
- Migration and urbanization have superseded traditional values, driving youth to engage in casual sex and at younger ages in Côte d'Ivoire. (Yelibi 1993)
- 82% of Ivoirian youth, aged 15 to 29, are informally employed. (OECD Key Issues affecting Youth in Côte d'Ivoire 2017)

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3

"My boss was a drunk, and stole my watch. But I looked up to him. I would run his errands."

– YOUNG MAN, 17

"I would like to get married and start a family when I am 25 years old."

– YOUNG MAN, 18

WHAT WE LEARNED 22



HIV matters, but pregnancy is not a young man's problem.

Oblivious to long-term consequences and often uncommitted to a single partner, young men use condoms to protect against HIV when sleeping with women they don't trust or as a token to have sex with their girlfriends. But they don't see condoms as a contraceptive. In case of pregnancy, they may accept responsibility for the baby if it's with the girl they love, or simply walk away.



- Youth in Côte d'Ivoire are particularly vulnerable to HIV as prevalence of HIV among young women is 1.1 and among young men is .5 (UNAIDS 2016).
- Youth fertility rates are rising rapidly in Côte d'Ivoire; from 2005 to 2012 fertility went from 76 to 196 for every 1000 young women. (OECD Key Issues affecting Youth in Côte d'Ivoire 2017)
- As a test of fertility, young men sometimes cajole their partners into getting pregnant with mixed intentions to stay in the relationship. (Meekers et al. 1997)









4

"With others I use a condom, but not with the girl I love the most. If she gets pregnant, it's an act of God."

– YOUNG MAN, 18

"If it was the neighbor girl that got pregnant, then how do I know it's mine? She could have been sleeping around with other boys." – YOUNG MAN, 17



Young women want condoms, but only men can carry them.

Young women who carry condoms are seen as promiscuous, so it's all up to young men. But men often don't carry condoms, or they buy the ones available at night around the maquis or hotel where sex happens. Motivated by alcohol, the excuse of uncomfortable condoms, or an unspoken demonstration of trust, young men often bargain for unprotected sex. In the end, it's up to women to enforce continuous condom use.



- During their last high risk sexual encounter, 38.2% of Ivoirian women aged 15 - 49 used a condom, and 62.6% of men aged 15 - 49 used a condom (UNAIDS 2016)
- Young, unmarried women report a strong preference to avoid pregnancy, and half of all Ivoirian women note that eminent pregnancy would be a problem. (Neighbor; Malster 2017)







5

"We do think about STI's, but for pleasure's sake, we run the risk."

– YOUNG MAN, 19

"It's up to the girls to demand condom use. My boyfriend has asked me many times to have sex without a condom. He says he only feels half the pleasure. I always refuse."

- YOUNG WOMAN, 16



Contraceptive methods aren't relevant—and risks are an afterthought.

Apart from the day-after pill and condoms, young men rarely know about modern contraception, and mistrust unmarried women who use them. Young women may learn about the methods in school, but they don't find them relevant to their unmarried lives. As condoms are not used consistently, risky behavior is resolved with the day-after pill or by drinking coke with coffee after having sex (a widespread "alternative" to emergency contraception).



- 65% of unmarried, sexuallyactive, adolescent Ivoirian girls aged 15 - 19 do not use any form of contraceptives. (WHO 2012) (UNFPA World Population Dashboard 2015)
- Misconceptions about contraceptives are pervasive as men believe contraceptives cause infertility. (UNFPA 2015)
- Of women surveyed in a Abidjan health clinic, 30% report using a combination of contraceptive methods and abortion to stem fertility. (Guilluame 2002)











"Girls who use contraception are unfaithful. They have many boyfriends."

– YOUNG MAN, 17

"When I am drunk, I might not want to use a condom because I am so excited, we go straight to the matter. It's not until later that I think: 'What have I done?"

– YOUNG WOMAN, 20



As relationships progress, young men's supportive behavior often turns coercive.

Young men are very accommodating at the beginning of a relationship. They give gifts, attention, and acquiesce to the use of condoms. But the power shifts as men's attention wanes. With time, young women may resort to unprotected sex to keep a boyfriend's attention, prove her fidelity, and maintain the relationship.



- Though legal protections for women and girls have improved in Côte d'Ivoire, implementation of these policies is stagnant as economic, political and health gender gaps remain prevalent. (World Bank 2013)
- Prevalence of recent intimate partner violence against women aged 15 - 19 is 19.1% and against women aged 20 - 24 is 26.2%. (UNAIDS 2016)
- Young women tend to be motivated to engage in relationships for social status, gifts and money. ((Kouame, Burgess 2016).

WHAT WE LEARNED









"In the beginning, if you clap your hands a gift will come."

- YOUNG WOMAN, 17

"I saw her talking to a man on the streets. I beat her up. She begged for us to get back together, so we did." – YOUNG MAN, 19



Women are becoming aware of their desires, and young men are curious.

This is the first generation after the outlawing of female genital mutilation in 1998. Young men are completely oblivious to the female orgasm, and the boundaries of consensual sex are often blurry. But women are starting to talk about pleasure among themselves, and young men are reacting with curiosity.



• More recent policies and practices that improve the lives of women and girls in Côte d'Ivoire include reform of the Marriage Law in 2012; inclusion of a Gender component in the 2012 - 2015 National Development Plan; initiation of the Support Fund for Women of Côte d'Ivoire in 2012. (World Bank 2013).

WHAT WE LEARNED 31









8

"If he finishes before me I say 'What's the problem?! Are you sick or what?!"

- YOUNG WOMAN, 17

"I heard about this [female orgasm], but I've never seen it myself!" – YOUNG MAN, 19



1

Having more sex is young men's number one goal.

2

Growing up among unspoken expectations, no one is equipped to talk about sex.

5

Young women want condoms, but only men can carry them.

6

Contraceptive methods aren't relevant—and risks are an afterthought.

3

Young men emulate

- their bachelor bosses,
 - but dream of a traditional future.

4

HIV matters, but pregnancy is not a young man's problem.

7

As relationships progress, young men's supportive behavior often turns coercive.

8

Women are becoming aware of their desires, and young men are curious.





WHO WE ARE DESIGNING FOR

behavioral archetypes







We identified some distinct patterns in young men's behaviors regarding relationships and contraception.



HUSTLER BOSS



OBLIVIOUS PLAYBOY



WHO WE ARE DESIGNING FOR 35







Frank, 25

likes being the boss

Frank lives with his wife Marie in an apartment he bought. He is a bus driver and has a lot of power and influence over other boys who work for him. He likes to pick up girls that travel with him. Some of these girls have many boyfriends, and Frank knows it's a good idea to to use condoms to protect himself from HIV, but sometimes he has to take them off during sex because they are uncomfortable. Frank also found out his wife was taking the daily pill and demanded she stop— he thinks only promiscuous girls use contraception, and doesn't want her sleeping around with other guys.






Pierre, 19 looking for fun and sex

Pierre loves his job working as a mechanic. When he's not at work, he likes playing soccer and meeting girls at the bar. He goes for girls who are well dressed and looking for fun—he's not interested in a serious relationship. He usually brings a condom with him when he goes out, in case he meets a girl he likes, girls are more likely to agree to have sex if it's with a condom. He hooked up with a girl named Fiona recently, and when they were drunk they had sex without a condom. She called him recently to say she was pregnant, but he doesn't think the child is his— she was probably sleeping with other men. He won't claim the baby unless there's proof.







Ibrahim, 17

in love but misguided

Ibrahim works as an apprentice driver. He works with different bus drivers, and each day he might have a new boss. Some bosses are hard working and professional, but others are fun, and flirt with girls during the job. Ibrahim likes to go out to the bar with older boys after work. He is really in love with his girlfriend Emma, who he started dating a couple weeks ago. He likes to bring her gifts to express his love, and he would do anything right now to make her smile. They have had sex with a condom, but he hopes she'll agree to have sex without a condom soon. He is serious about her, and wants to be able to express his love to her more fully by having sex without a condom.







Michaël, 15

new to women and open

Michaël spends most of his time working at a masonry. In his free time, he hangs out at home with his friends. He just started dating Ange, his first girlfriend. They haven't had sex yet, and he's okay with waiting until she is ready. He is very curious to learn about sex. He observes his boss' behavior to learn about how he treats women, but he doesn't feel confident enough to bring up the topic with him in conversation.





Our brief is to engage men as enablers of contraception use. But currently, men are inhibitors on the opposite end of the spectrum. By engaging men in gender sensitization and reproductive choices for themselves and their partners.



dialogue, we can shift their behaviors towards more supportive

WHO WE ARE DESIGNING FOR 40





to be oblivious to gender equality, and have few ways of behaving. That's a challenge, and an opportunity.

- Today, young men are encouraged by social norms
- positive role models who can show them alternative

WHO WE ARE DESIGNING FOR 41





When we see young men's long journey toward gender awareness as an opportunity, we envision the following behavior shifts:

from inhibitors

We have sex when I want

Pleasure for myself

Protect myself from HIV

Contraception will make her promiscuous

to supporters

- We have sex when we want
- Pleasure for both of us
- Protect us from HIV & unplanned pregnancy
- **Contraception will** protect our future

WHO WE ARE DESIGNING FOR 42









Young men are excited about women and relationships, but not really interested in sexual health or contraception. To raise their awareness, we must meet them where they are.

How might we use dating advice to encourage young men in supporting contraception behaviors?





To answer this question, we designed a new brand that engages youth in positive dialogue about sex and relationships.

THE CONCEPT 45





DUDER

5



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Didier is an ongoing interactive story delivered through Messaging, Facebook, and Events.

Didier uses dating advice as an entry point to sensitize young men about the benefits of supporting their partners' needs and reproductive choices.

Now let's meet the characters!



THE CONCEPT 47





ANNA THE CONFIDENT GIRL





GRACE THE SWEET NEIGHBOR JOEL THE GOOD HUSBAND



The plot

Didier is a 17 year-old apprentice living in Abobo, Abidjan. He left his home town in Gbêkê two years ago looking for his father who came to the city and never returned. Didier's dream is to make a living in the big city. His girlfriend Grace is a hardworking student. She wants to abstain until she finishes school and achieves her dream of becoming a lawyer. Didier respects his big brother Joel, who knew his father, is happily married and recently started a family. Joel advises Didier to support Grace and not pressure her.









The twist

Didier is influenced by his boss Yves, a bus driver famous for his sexual conquests. Sometimes they go out to the club together after work. Didier recently met Anna, a confident woman who is comfortable with her sexuality. She is known for enlightening men about women's sexual desires and making them drop at her feet. Didier loves Grace, and wants to wait for her, but he is intrigued by Anna and not sure what to do. If only Didier knew Anna is Yves' ex-girlfriend, whom he still loves...



THE CONCEPT 50





Showing the power of choice

Throughout the story, Didier engages in sex and relationship dialogues with two strong women: Grace and Anna. Their interactions present Didier with questions on contraception use and how women should be treated. Didier seeks advice from Joel and Yves, who give him contrasting opinions: one is gender aware, the other is gender blind. Through SMS, Facebook, and events, the audience follows along with the story and can vote on how it progresses at key moments. When the story progresses toward gender-blind and irresponsible contraception choices, Didier experiences the serious consequences of his actions. When Didier makes good choices, he experiences success.

By monitoring the audience's vote, we can observe change in gender sensitization and contraception choices over time.







How the Didier brand shows up in the world

At every touchpoint, the Didier brand is...

Gender positive. Our

interactions celebrate strong women and show alternatives for gender-blind behaviors. We associate men who care about their women's pleasure with success and status.

Conversational. Our Facebook page and events nurture a safe and egalitarian space where young men can be vulnerable to ask questions and mirror positive behaviors outside the social norm.

Accessible. Events are affordable and happen where and when young men are available. Facebook posts are 3Gdata thrifty.



Fun. We're always entertaining, never medical and sterile. Our events are a desirable alternative to the party at the bar next door. Our media borrows references from Ivorian pop culture.

Simple. We use concise language, teen slang, and emojis, to engage lowliteracy populations.



How Didier encourages men to support positive contraception behaviors

Reach

We leverage ubiquitous use of SMS and Facebook, as well as strategically scheduled events, to sensitize about Didier and his choice in relationship behaviors.

Engagement

We sustain conversations through SMS and Facebook that celebrate gender-aware relationships and the benefits of contraception.

Intermediate Outcomes

We monitor change in young men's knowledge and attitudes towards gender equality and contraception.

Primary Outcomes

We expect an uptake in contraception awareness and use by men and their partners.









LAUNCH-TO-LEARN bringing Didier to life





Didier will reach young men through 3 touchpoints



Messaging

A juicy piece of the story is delivered in 160 characters every day via whatsapp or SMS, creating suspense and drawing in readers.



Live Show

Young men can meet *Didier*'s characters and chat with positive role models about sex and relationships.



Facebook

A fun space to chat, ask questions, and learn from positive role models through Didier-themed content.







Messaging

A piece of the story is delivered in 160 characters every day through SMS or whatsapp.

The story progresses as the audience votes on what happens next at crucial moments.

Polling engages the audience and allows monitoring of changes in their attitude toward relationships, gender equality, and reproductive health choices.

The platform is also used to engage the audience on Facebook and in upcoming Dude Zone events nearby.

Success Indicators:

- Active audience size (SMS opt ins)
- Polling interaction size
- Quality of polling results





Inspiration



Yegna

Ethiopian Girl band—each singer has an empowered persona, promoting female agency.



M-Cenas (Pathfinder)

An SMS *novela* that sensitizes teenagers in Mozambique about reproductive health.







Live Show

A fun event to meet Didier's characters and chat with positive role models about sex and relationships.

Dude Zones: we start with informal chats between young men and a positive role model (Big Brother).

The Show: then, Didier characters perform interactive skits.

Networking: at the end, young men can chat with Didier characters, male and female, ask questions, and get their contact info (flyer invitation to stay in touch through the Facebook fanpage).

Success indicators:

- Audience size
- Condoms sold
- Facebook page and SMS conversions





Inspiration



Flashmobs

A popular trend in America, Flashmobs are impromptu dance routines in public places, planned secretly on Facebook or SMS.



TED Talks

Attending a single event with inspiring content can change the viewers' perception on an issue.







Facebook

A fun space to practice dialogue, ask questions, and learn from positive role models, through Didier-themed content.

On Didier's Facebook page, young men can follow the latest story episode, interact with Didier characters, participate on polls about relationships, sexual health, gender equality, and be connected with health services.

The Facebook page is also a platform to advertise upcoming events.

Success indicators:

- Active audience size
- Polling results
- Engagement quality









Dear Jane

A weekly column where people can anonymously ask advice from a trusted source about issues involving life and relationships.



Shujaaz

Originally a comic book and now a multimedia platform, Shujaaz helps East African youth improve their lives. With a free comic book, radio program, Whatsapp channel, and SMS content, Shujaaz is readily available to youth.







EVENT POSTERS















Brand Assets

T-SHIRT



CONDOM PACKAGING











Brand Assets

PLAYBOOK



always listens to Joel's advices, but the peer pressure is hard to resist. Didier recently met Anna, who is known for making men drop at her feet and teaching them things about sex they could never learn from other guys or even pornography. If only he knew Anna is Yves' ex-girlfriend, whom he still loves...

STORY EXCERPT TO EXPLORE IN ASSETS

Didier can't resist to Anna's seductive and smart looks. He finally have sex with her and she teaches him about female orgasm. He realizes that if he had made the other girls he slept with experience the same thing, he would have had so much more sex! Grace sees Anna leaving Didier's room. She is distraught and confronts him next time she sees him: she wants to break up.

SMS Guidelines

There are four types of blasts that are going to be send out.

Didier's Story
SMS Gender Awareness Polls

Users will be coming for story telling, not other products or too many

FREQUENCY

Offers
Invites

story messages.

Before starting an SMS campaign, make sure you're following local government regulations around SMS blasts (SMS blast is when you send the same message to a large audience). Some countries place high fines to organizations and companies that send out text message marketing without prior consent.

Highly advise you go through a reputable company to assist in sending SMS blasts.

open a Didier twitter account! :)

CONCENT

DISCLAIMERS

OPT OUT

GENERAL

texts"), they already have consented. By texting your keyword to subscribe, they give consent to receive your messages.

polls. Best practices with SMS Gender Awareness polls, Offers, or Invites is to send 2-4 texts a month, so consider this when sending non

Didier's story should be sent out daily

Depending on local government regulations, you may have to state the frequency of text messages up.

REFERENCES

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HOURS

apis/sms-ci/terms-and-condi-tions 7-9am and 4-6pm, when boys in the informal sector are leaving or commuting to work. Would you appreciate a text at 3 a.m.? Neither would our users.

LENGTH

message, it's good practice to send just a single text message.

with young men, data was scarce and was not used lightly. We'd highly recommend against MMS.

WHAT TO DO IF SOMEONE REPLIES

Have a general message sent back to participant inviting them to continue the conversation through Facebook.

TOPIC CARDS

What if we also publish the daily SMSs on Twitter (sector-facing storytelling)? Let's

If users are opting in by texting your keyword (e.g., "Text PIERRE to 55555 to get our

If you're importing contacts manually (numbers collected by mobilizers), you must first have express consent, either spoken or written. You may not need consent if you're senting a transactional message (e.g., an appointment reminder to an event) or a noncommercial message (e.g., an alert from a clinic or nonprofit).

If you have further questions about consent, I'd advise a reputable company in this space that works specifically in Cote d'Ivoire.

Depending on local government regulations, you may have to add disclaimers. E.g. "MSG & Data rates may apply", being a common disclaimer some countries require.

Always allow your users to opt out at any time. The first message, non-story messages, and advertisements (in person or digitally) should announce users ability to opt

Simply include "*Text STOP to unsubscribe*" when promoting your text campaign. By informing your customers that they can stop your texts at any time, you establish trust and credibility.

Only send texts before or end of typical business hours. We can assume between

SMS in most countries are limited 160 characters. While you can send more than one

While MMS is an option, MMS requires data which limits reach. In conversations



HOW TO STAY **PROTECTED AGAINST** HIV/AIDS?

HOW TO TALK TO YOUR **PARENTS ABOUT** YOUR GIRLFRIEND?









Facebook Page

FACEBOOK PAGE



EXAMPLE POSTS



Didier December 18 at 8:46pm · 🚱

Wanna ask Big Bro Joel some questions! Ask below and he'll answer any question!





Is it okay for Anna to stop talking to Didier because he loves Grace?





WENT TO STARBUCKS B/C **IDK HOW TO SLEEP IN.** TONS OF PEOPLE IN LINE. **EVERYONE LOOKS LIKE A ZOMBIE & I'M SPACING OUT** MYSELF. [1]



🖒 Like 💭 Comment 🖒 Share







Key Milestones for launching and sustaining the program's live prototype in 2018

Preparation

February 2018

- Hire digital coordinator
- Adapt story to local SMS slang
- Set up SMS service

Digital Launch *March* 2018

- Send SMS blasts to build audience participation
- Send daily SMS stories
- Advertise fanpage on Facebook
- Post 3 Facebook posts per week
- Run knowledge and attitude survey with SMS and Facebook audience to capture baseline attitudes

Events Launch *April 2018*

- Assess traction of digital touchpoints
- Define target locations
- Hire field coordinator
- Run 1 event per location
- Send daily SMS stories
- Post 3 Facebook posts per week

Consolidation May 2018

- Run 1 event per location
- Send daily SMS stories
- Post 3 Facebook posts per week
- Re-run knowledge and attitude baseline survey with SMS and Facebook audiences to capture changes in attitudes





What's next

The next step is to try out Didier in a small scale - testing and refining the idea before it's ready for a real pilot: what we call live prototyping. This deliverable is accompanied by a live prototyping playbook that details the mechanics of each element of the program, the questions to ask when trying them out, details on how and when to roll them out, and how to get feedback and responses from the comunity. We will use a tiered roll-out approach, starting with the lower-touch digital touchpoints (SMS and Facebook), and only later introducing the higher-touch Events into the program.

While planning the live prototyping launch, we recommend that the PSI team maps out the program's feasibility and viability, drafting a implementation plan with associated costs in order to plan for the launch and full implementation of this program.







IDEO.ORG





RESEARCH FOR INSPIRATION

As designers, we do research to get inspired. When we begin a project, we take the time to immerse ourselves in the lives of the people we're designing for. We talk to them, spend time in their communities, and live as many bits and pieces of their lives alongside them as we can.

During the research phase, we conducted in depth, in-context, qualitative interviews with a range of community members. Some interviews were individual, and others were with groups. In addition, we conducted observations of the community, the market, multiple schools, sacred places, and community gathering areas.





MAKING SENSE OF WHAT WE LEARN

Throughout the research process, we are always looking to make sense of what we learn. While in the field, the information we gather daily is analyzed collaboratively, unveiling common themes and giving rise to new questions to bring to the next day's interviews and observations.





BRINGING IT ALL TOGETHER

We synthesized our learnings into insights and behavioral archetypes together as a team in San Francisco. Insights are our core fieldwork learnings. They help us see the problem from a fresh perspective and unveil opportunities for design.





HOW WE GOT TO CONCEPTS & PROTOTYPES

Based on the insights generated from the synthesis process, the team brainstormed new ways to solve the problem of creating gender awareness and increasing support for contraception use among young men identified as target behavioral archetypes.

Prototypes are small experiments that allow us to ask targeted questions in order to better understand the opportunity behind concepts, and further refine them.





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